

MANGALORE REFINERY AND PETROCHEMICALS LIMITED
(A subsidiary of ONGC)

PRESS RELEASE

New Delhi, 29th October, 2015

MRPL Q2 FY15-16 RESULTS

MRPL posts operating GRM of US \$ 5.34/bbl for Q2 FY 2015-16

The Board of Directors of Mangalore Refinery and Petrochemicals Limited, a subsidiary Company of ONGC and Schedule A Mini Ratna, approved today its un-audited financial results for the second quarter of Financial Year 2015-16.

The company's operating GRM of US \$ 5.34 was impacted by inventory loss due to steep fall in prices of Crude and products resulting in GRM of US \$ 0.34/bbl. during the second quarter. The GRM of US \$ 0.34/ bbl in Q2 FY 15-16 is as against negative GRM of US \$ 4.04 /bbl in Q2 FY-14-15.

The EBITDA of the company was severely dented due to depreciation of Rupee against US \$ during the quarter by 3.05 %. This has resulted in net loss (PAT) of ` 910 Crore during the second quarter of Financial ear 2015-16.

The summarized performance results of Q2 FY 15-16 and H1 FY 15-16 compared to the corresponding period is as follows:

Particulars		Q2		H1	
		2015-16	2014-15	2015-16	2014-15
Throughput	(MMT)	3.46	3.47	7.35	6.67
Exports	(MMT)	1.14	1.28	2.17	2.45
Total Turnover	(` In Crore)	12,488	16,770	26,194	33,423
Export Turnover	(` In Crore)	3361	6,079	6,712	11,825
EBITDA	(` In Crore)	-695	-1,159	85	-1,086
PBT	(` In Crore)	-1,013	-1,384	-504	-1,458
PAT	(` In Crore)	-910	-951	-504	-988

GRM	(US\$	0.34	-4.04	3.56	-1.79
	(` in Crore)	56	-637	1263	-543

FINANCIAL PERFORMANCE REVIEW AND ANALYSIS:

A. Analysis of results - Q2 FY2015-16

Quarterly throughput was 3.46 MMT for the Q2 FY 2015-16 as against 3.47 MMT in Q2 FY 2014-15. The throughput has been lower than the immediate previous quarter due to planned shutdowns of primary and secondary units of Phase II refinery during the quarter from Sept 18, 2015.

The turnover during the quarter (Q2 - FY 2015-16) was ` 12,488 Crore (Exports ` 3,361 Crore) as against `16,770 Crore (Exports ` 6,079 Crore) during the corresponding quarter of FY 2014-15. The reduction in turnover was also on account of decrease in product prices.

The loss after tax adjustments for Q2 FY 2015-16 was `910 Crore (after considering `159 Crore as depreciation, `159 Crore as Interest Cost and Net Foreign Exchange variation of `703 Crore). In the corresponding second quarter of FY 2014-15, the loss after tax was `951 Crore (after considering `112 Crore as depreciation, `112 Crore as Interest Cost and Foreign Exchange variation of `482 Crore).

B Analysis of results - H1 FY2015-16

The Company achieved a throughput of 7.35 MMT for half year ended 30th September, 2015 as against 6.67 MMT during corresponding half year of previous year (an increase of 10%). This increase was possible due to higher operating days during the half year ending 30th September 2015

The turnover recorded during the half year ended 30th September, 2015 was ` 26,194 Crore (Exports ` 6,712 Crore) as against `33,423Crore (Exports ` 11,825 Crore) during the corresponding period of last year. The reduction in turnover is on account of decrease in product prices.

The loss after tax for the half year ending 30th September was ` 504 Crore (after considering `308 Crore as depreciation, `281 Crore as Interest Cost and Net Foreign Exchange variation of ` 1,013 Crore) as compared to the loss after tax for the corresponding half year of 2014-15 of ` 988 Crore (after considering `207 Crore as depreciation, `165 Crore as Interest Cost and Foreign Exchange variation of ` 508 Crore).

MARKETING INITIATIVES:

Following the successful commissioning of the Phase III refinery units and Poly-Propylene Units, the Company has successfully penetrated and made an impact in the highly competitive Polypropylene market. The market response continues to be encouraging and favorable for other solid products like Sulphur and Pet Coke.

NEW PROJECTS:

MRPL has signed a Memorandum of Understanding (MOU) with New Mangalore Port Trust (NMPT) on 7th October, 2015 to study the feasibility of setting up an LNG Re-gasification Terminal at Mangalore.
